

Edsentential Services

improving outcomes for children



Edsential is a community interest company owned by Cheshire West and Chester Council and Wirral Council to provide services to the Education sector.

We have been created with a private sector head and public sector heart
- allowing us the freedom to compete, whilst using any surplus as a direct reinvestment in our services or to support projects in our schools.

We are independent of our stakeholders and serve all schools and institutions, regardless of governance structure (Maintained, Academy, Free School and Independent Sector).

Customer Focused
Innovative
Best Value Guarantee



Ian McGrady
Managing Director

Thank you for supporting us in 2016-17. We are pleased to share our range of services for the forthcoming year. Using feedback from schools we have grown services and established brand new products to help you deliver your school vision.

Over the last year, we have developed our 'Whole School Approach' to Health and Wellbeing in Schools. This ensures that our services support schools in every element of social, emotional, mental

and physical health to enable children and young people to achieve the extraordinary.

We, as always, have worked hard to ensure that our offer is focused on our customers, the best value for money and innovative whilst not compromising on quality.

We look forward to working with you in 2017-18 to continue to improve outcomes for all children and young people within our community.

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Facilities Services

all costs are excluding VAT

Our mission is to deliver clean, safe and improved environments for young people in education, employees within the work place and vulnerable groups within care environments. We offer 'whole of service' on cleaning, 'advisory' and 'pay as you go' to schools, universities, adult care, children's centres, leisure and commercial buildings.

We are your first point of contact to arrange management

of infection control, fire & flood damage, deep clean of kitchen extraction systems and a wide range other maintenance requirements.

We can also provide support with:

- Cleaning frequencies
- New methodologies
- Mechanical investment
- Team cleaning
- Consolidated longer shifts
- Out of hours twilight cleaning
- Whole approach to good housekeeping

All of which will positively influence time, cost & efficiency. Building floor plans, room types, floor surfaces, areas to be cleaned and customer type help define your specification.

Agreeing how your environment will be kept safe and clean is personal to your building. Our mission is to deliver your best local solution.

Call us directly to arrange a quotation.

What does it cost?

Service	Cost	
Full Service	Individually priced on agreed specification	
Advisory Service	<i>Primary & Special Schools £300 High Schools £550</i>	
Pay As You Go Special Service Support Onsite	£30/hour	£150/day
Additional Temporary Cleaning	£13.20 <i>Standard Rate</i>	£14.40 <i>Living Rate</i>
Additional Temporary Caretaking	£14.70 <i>Standard Rate</i>	£16.05 <i>Living Rate</i>

To purchase, please contact: Andrew Allmark *Facilities Manager*
 Email: andrew.allmark@edsential.co.uk

Further information can be found at www.edsential.com



Catering Services

all costs are excluding VAT

Our aim is to achieve the best for your school, your students, staff and Governors in supporting the delivery of your whole school approach to Health & Well Being.

We manage full service delivery from recruitment, sickness cover, absence management, training and more so that you can focus on your pupils. The service is accredited with the Soil Association Food for Life

Award ensuring that the best, local fresh ingredients are used combined with the highest standards in preparation and presentation.

We have continued to renegotiate contracts with suppliers and make savings across the service to try to keep prices low despite the equivalent of 15p per meal increases from food costs, high inflation and National Living Wage increases.

We have managed to absorb 10p of this through efficiency saving.

As we are a Living Wage Foundation Registered Service Provider we will also provide you with an option to pay your kitchen team their current published rate. An individual price model will be sent to each school to take into account their individual circumstances and the scope of the additional service they wish to buy.

What does it cost?

School Type	Cost Per Person
Primary	£2.25
Secondary	£2.40
Special Key Stage 1 & 2	£2.25
Special Key Stage 3 & 4	£2.40

Annual Mandatory Extras	Cost
Light Equipment	TBC in individual quote
Repair & Maintenance	TBC in individual quote

New to 2017! We always strive to provide best value for our customers, therefore our new 3-year contract now includes FREE Parent Pay cashless system along with meal selection options.

To purchase or for further information, please contact: Tracy Moore *Catering Services Manger*
 Email: tracy.moore@edsential.co.uk



Music Services

all costs are excluding VAT

We help children and young people to listen, co-operate, concentrate, co-ordinate, develop manual dexterity, memory, self-control, imagination and confidence.

We create immersive, creative, musical experiences for the youngest children and babies; nurturing them through many years to become skilled musicians ready to enter the professional world. We are able to take young musicians to the

highest levels of achievement. Young musicians enter adult life with increased abilities in performance, confidence, teamwork, imagination and reflection; all valued skills in the rapidly changing world of the 21st Century.

Learning to play an instrument is a journey of discovery, joy, challenge and fulfillment. The instrumental learning journey often starts in Key Stage 1 with the recorder or classroom

percussion instruments. As their manual dexterity, strength and co-ordination develops sufficiently children in Key Stage 2 are able to play instruments such as the violin, trumpet or saxophone. We provide an opportunity for every child to experience learning to play an instrument and instrument learning in Key Stage 2 through a whole class experience called First Access.

Edsential has a remissions policy for music centres and ensembles which includes 100% funding for young people in receipt of free school meals, 50% subsidies for families entitled to free prescriptions and reductions for siblings.

10 Week First Access Programme

Schools will receive ten weeks of Whole Class Ensemble Teaching (First Access) and instrument hire funded through the Musical Routes Music Education Hub (usually for one year group). Children will also have the opportunity of performing at the Bridgewater Hall with The Halle Orchestra.

Edsential Musician (QTS) for curriculum teaching

Fulfills the requirements of Early Years Foundation Stage, National Curriculum, examination syllabi. Music Lesson led by an Edsential musician with QTS is suitable for PPA cover. The school should provide the support of a Teaching Assistant. Edsential Musicians (QTS) will use Edsential processes and documentation for planning and assessment.

Edsential Musicians (non QTS) for instrument tuition and curriculum support

Will work alongside your class teacher to plan and deliver a lively and engaging music curriculum. The school class teacher is responsible for fulfilling the school's requirements in terms of planning and assessment of pupils.

To purchase, please contact: Alison Corten *Music Service Leader*

Email: alison.corten@edsential.co.uk

Alternatively, please complete the following e-form to request Whole Class/Large Group Tuition, including First Access: bookings.edsential.co.uk

Or complete the following e-form to request to request Individual or Small Group Tuition: bookings.edsential.co.uk

What does it cost?

Whole Class Instrumental Tuition	Cost
Music Teacher (with QTS) <i>for curriculum teaching</i>	£250/day up to 5 hours £130/half day up to 2.5 hours £60/hour for additional hours
Music Tutor (not QTS) <i>for instrument tuition and curriculum support</i>	£180/day up to 5 hours £95/half day up to 2.5 hours £40/hour for additional hours
Instrumental or Vocal Tuition. Ensembles in Schools	Cost
Music Tutor (not QTS) <i>for instrument tuition and curriculum support</i>	£180/day up to 5 hours £95/half day up to 2.5 hours £40/hour for additional hours
Super Singing Schools Projects	Cost
Priced individually	
Music Curriculum Teacher	Cost
Music Teacher (with QTS) <i>for curriculum teaching</i>	£250/day up to 5 hours £130/half day up to 2.5 hours £60/hour for additional hours

Instruments and Resources

Musical instruments available to hire ranging from baskets of early years percussion to sets of African drums, orchestral instruments and electronic music hubs.

What does it cost?

Instrument Hire to Schools	Cost
Saxophone, Euphonium, Double Bass, Bassoon, Oboe, Tuba	£30/term
All other instruments	£25/term
Class sets of African drums and samba (Jam Hub with 5 instruments)	£50 per week <i>Half a term or more price on application</i>
Early Years and KS1 sets (16 instruments in box)	£50/half term

- Instruments for Edsential music tuition: Customers receive a 20% discount on instrument hire and free delivery to schools or music centres.
- Instruments for Edsential whole class programmes including First Access: £6/term for individual instruments, £150/term for class sets of drums and world percussion.

Live Music and Teacher Training

Live Music Performances and workshops devised specifically for each stage of children's development from babies to A level students including children with special educational needs and disabilities.

Our experienced music advisers, who are all practising teachers, will give you the keys to successful music curriculum planning and assessment. If you have the demanding role of Music Co-ordinator or Subject Leader, we will give you the tools to support and monitor colleagues and provide a broad and inspiring programme for children and young people both in and out of school.

More information and CPD can be found at www.edsential.com



Creative and Performing Arts

all costs are excluding VAT

Edsential can help deliver a comprehensive approach to the Creative and Performing Arts by providing; residential courses that excite and engage, teaching in schools that not only raises attainment but meet National Curriculum objectives and Arts Festivals and Exhibitions

that promote community engagement and celebration.

Edsential aims to encourage young people to explore their artistic and creative potential. We can help you to achieve ArtsMark and individual Arts Awards and can provide visual, tactile and sensory experiences

and an alternative way of responding to the world.

We can enable children to communicate what they see, feel and think and create the opportunity for them to work with professional artists and develop new talents, confidence and aspiration.

What does it cost?

Visiting Artists/Teachers	Cost
Visiting Visual Artist/Teacher	£300 per day <i>plus cost of materials</i>
Visiting Drama/Dance/Storytelling Artist/Teacher	£300 per day
INSET - All based on a maximum of 20 staff	
	Cost
Whole school INSET - Visual Art	£600 per day <i>plus cost of materials</i>
Whole school INSET - Drama/Dance/Storytelling	£600 per day
Twilight INSET - Visual Art (2 hours)	£275 <i>plus cost of materials</i>
Twilight INSET - Drama/Dance/Storytelling (2 hours)	£275
Art Festivals	
	Cost
Provided upon request, dependent on number of schools involved and uptake of Edsential Artists	
Projects	
	Cost
Artists working in schools towards an art exhibition (2 days)	£600 <i>plus cost of materials</i>

To purchase, please contact: Debbie Cottam *Head of Performing & Visual Arts & Operations Manager*
Email: debbie.cottam@edsential.co.uk

All training and CPD can be booked online at www.edsential.com



EQP Charges

all costs are excluding VAT

Your vision for your school is at the heart of what we support. Strong partnerships build community involvement that allows your pupils to achieve their potential.

We offer opportunities to support and challenge staff and learners in a range of learning

environments. From performing on the stage to traversing a sea cliff; to playing an instrument, sharing a text or solving an equation the quality of teaching is a key element to motivate and help children to succeed.

Given the pressures of implementing national,

regional and local initiatives, our quality assured training and development programmes will provide you with a pathway through the changing educational landscape. All programmes can be developed to support the bespoke needs of your school.

What does it cost?

In School Support	Cost*
Full Day	£450
Half Day	£250
Twilight <i>per hour</i>	£195 max.12 delegates

NB. Bespoke training and support for individual or groups of schools on request.

*All costs are per school

Training Course Attendance Rates	Cost per person
Full Day	£120
Half Day	£70
Twilight 2 hours	£50

LAMP Conferences/Signatures Event Rates	Cost per person
Full Day	<i>per event</i>

School Reviews/Audits - 1 Reviewer	Cost per person
1 Half Day Review <i>½ day prep, 1 day in school T&L audit, no report</i>	£950
2 Day Review <i>½ day prep, 1 day in school T&L audit, plus ½ day for report</i>	£1350

NB. Costs for additional days and/or reviewers can be provided upon request.

To purchase INSETs, reviews or for further information, please contact: Harry Kennedy *EQP Manager*
Email: harry.kennedy@edsential.co.uk

To book CPD or conference places, please visit www.edsential.com



Data Service

all costs are excluding VAT

The Data Service Reports remain the earliest available reports with comparative data. They are produced for schools significantly earlier than other sources of data – months in some cases. Your first reports will be sent to you during this summer term, with updates in the autumn term and, for the next round (based on the Performance Tables data).

- EYFSP Reports
- Phonics Report
- KS1 Reports
- KS2 Reports
- Inspection Dashboards (NEW)
- National Ranks Report for KS2 (NEW)
- Gaps Report (NEW)
- Governors' Report (NEW)
- Telephone support (NEW)
- NOVA (Perspective Lite) online reports*
- Fischer Family Trust*

All reports have been re-designed and by purchasing Data Support, telephone support is available for queries relating to school data, including RAISEonline and FFT.

* Wirral only as Cheshire schools receive from the LA

What does it cost?

Data Packages	Cost
Cheshire West & Chester Primary Schools <i>Full package, without FFT</i>	£450
Wirral Primary <i>Full Package with FFT</i>	£550
Wirral Infant/Junior & Special Schools <i>Full package with FFT</i>	£350

To purchase, please contact: Dave Hollamby *Edsential Data Analyst*

Email: dave.hollomby@edsential.co.uk

Alternatively, please complete the following e-form: bookings.edsential.co.uk

School Improvement Associate

An opportunity to work with a professional colleague who can provide an unbiased view of your schools progress and development. Our School Improvement Associates act as a critical professional friend to the school, helping leadership teams to evaluate school performance, identify priorities for school improvement and plan effective change.

What does it cost?

School Improvement Associates	Cost
Bespoke support from an experienced Headteacher <i>can be used to support performance management, SEF and reviews</i>	£450 per day

To purchase, please contact: Harry Kennedy *EQP Manager* Email: harry.kennedy@edsential.co.uk

Alternatively, please complete the following e-form: bookings.edsential.co.uk



Governor Support Service

all costs are excluding VAT

“Governors play a vital role in ensuring the best possible education for every child by creating robust accountability for school leaders” - John Nash, DfE Governance Handbook November 2015

Governors must work effectively with leaders to communicate the vision, ethos and strategic direction of the school and develop a culture of ambition. A governing board should have strength in depth, with different governors bringing different areas of expertise.

Edsential Governor Support can support your governors by providing a comprehensive and varied range of training and clerk support, so that they are well informed to carry out their roles effectively.

Clerking

Our clerks are not just minute takers; unlike other competitors our service provides governing bodies with a higher standard of service with added benefits to ensure your governing body is as effective as it can be – and Ofsted ready.

Edsential provides a trusted and independent professional clerking service who will provide procedural advice on governors matters as appropriate, and support your governors to meet the requirements of the major changes that are occurring across education and governance.

What does it cost?

Clerkship of Full Governing Board Meetings	Cost
Primary and Special Schools	£1200
Secondary Schools	£1323
Additional charge for providing printed paperwork	£150
Support for additional full Governing Board Meetings	£270 <i>per meeting</i>

Clerking of Full Governing Board Meetings and up to 3 Committee	Cost
Primary and Special Schools	£1948
Secondary Schools	£2072
Additional charge for providing printed paperwork	£150
Support for additional full Governing Board Meetings or Appeals, Hearings etc.	£270 <i>per meeting</i>
Support for Schools providing their own Clerking Service	£577

Training

We deliver a high quality, fit for purpose training programme to support governors to fulfil their core functions: strategic leadership, holding the headteacher to account for the performance of the school and ensuring financial probity in line with increasing demands from Ofsted.

New for 2017! Online training will be available alongside traditional face-to-face training for your governors so they can have the flexibility they require to meet expectations and ensure that they have the skills required to enable them to be effective governors.

What does it cost?

Governing Training & Development Membership	Cost
9 to 14 Governors on the Governing Board, including vacancies	£384
15 or more Governors, including vacancies	£488

Training Costs to Schools who have Purchased Membership	Cost
Clerk and associate members' fee per course	£78 Full day £41.50 Half day/Twilight
All Governors, fee per course - booking charge only	£28
Cancellation and non-attendance fee	£179 Full day/ £85 Half day

Training Costs to Schools who have NOT Purchased Membership	Cost
Fee per course	£179 Full day £85 Half day
Cancellation and non-attendance fee	£179 Full day/ £85 Half day

Appointment of Headteacher & Deputy Headteacher	Cost per appointment
Headteacher / Deputy Headteacher Appointments	£1200
The attendance of the clerk at the interview (1 day) to provide advice and support	£270
The attendance of a Cross Phase Advisor to support the interview process (per day)	£270
Membership of the National Governors Association / Standard Governing Body Option (Please contact NGA directly)	£77



Health and Wellbeing

all costs are excluding VAT

Social, Emotional & Mental Physical Wellbeing

Edsential's aim is to support the development of a whole school approach to health and wellbeing, to enhance the physical, social and emotional health of the school community. Engaging families and embedding Health and Wellbeing into the culture and ethos of the school will ensure that every young person feels more confident, happy and is ready to achieve their potential.

We have developed a full range

of new services to support you to improve the health of the whole school community, split in to 5 key areas, Leadership and Management, Staff Development, Family Engagement, Pupil Development and Food & Nutrition. The programmes will support you with concepts to enable you to meet the DfE, Ofsted and PHE objectives.

Through delivery of these services we will:

- Improve the engagement and enjoyment for all young people
- Improve the life chances of all young people and their families
- Enable all young people to achieve their personal best, feel more confident , happy and successful
- Provide opportunities for YP and their families to lead a healthy and active life

We have developed a NEW Online School Health Check, a self-evaluation tool linked to Ofsted Best Practice Guidance to support you. Visit www.edsentia.com to undertake this assessment.

What does it cost?

For more details of these programmes and costs please visit www.edsentia.com

To view the full service price list please visit: www.edsentia.com

For further information, please contact: Gaby Crolla, *Health and Wellbeing Service Manager*
Email: gaby.crolla@edsentia.co.uk

Physical Education, Sport and Physical Activity

Regular Physical Education and physical activity leads to improved physical and emotional health, confidence, self-esteem, competence and motivation. Every child should have access to high quality Physical Education to enable them to achieve the extraordinary and have the opportunity of a healthy life.

The DfE has increased PE/Sport Premium Funding from £9k to £18k and expects that schools will see an improvement against the following indicators:

- The engagement of all pupils in regular physical activity –kick-starting healthy active lifestyles
- The profile of PE and sport being raised across the school as a tool for whole school improvement
- Increased confidence, knowledge and skills of all staff in teaching PE and sport
- Broader experience of a range of sports and activities offered to all pupils
- Increased participation in competitive sport

We have a range of programmes, training and CPD available to enable you to meet the criteria detailed in the statutory guidance and support the physical health of your pupils.

What does it cost?

For a full range of services or to develop a bespoke package tailored to the needs of your pupils and your budget please visit www.edsential.com

Our three most popular packages are as follows:

Service Packages	Cost
Premium Package	£5500
Standard Package	£3850
Basic Package	£1750

To purchase these packages, please complete the following e-form: bookings.edsential.co.uk



Conway Centres

all costs are excluding VAT

The Conway Centres; Tattenhall, Beeston, Burwardsley, Delamere, Oaklands and Anglesey offer progressive learning experiences which will challenge, engage and inspire young people. In a diverse array of locations. We can offer a wide range of Outdoor Adventurous Activities, Creative and Performing Arts and Field Studies interventions that will enhance social,

physical, emotional and creative development.

The opportunities we provide excite young people and expose them to new environments, whether it be a mountain, river or a stage. In these diverse settings their imaginations can run wild and remind them that anything is possible.

We cater for all age ranges

across the six centres and provide the opportunity to construct a bespoke residential programme for your students' and their specific requirements or for them to participate in a packaged course. We aim to broaden participant's horizons, support the learning that takes place in schools and contribute to raising attainment.

What does it cost?

The prices below apply to our Tattenhall, Beeston, Burwardsley, Delamere and Anglesey Centres.

The daily fee includes:

- Cooked Breakfast
- Cooked Evening Meal
- Cooked/Packed Lunch
- Overnight Accommodation – all bedding is supplied

Daily Accommodation Fees Student & Staff	4 night stay and weekend rates	2 night stay	1 night stay
April to May 2018	£45.00 per night (£180.00 4 nights) £90.00 weekend	£46.00 per night (£92.00 2 nights)	£48.00 per night
May to July 2018	£46.00 per night (£184.00 4 nights) £92.00 weekend	£47.00 per night (£94.00 2 nights)	£49.00 per night
September, October and November 2017, March 2018	£43.00 per night (£172.00 4 nights) £86.00 weekend	£44.00 per night (£88.00 2 nights)	£45.00 per night
August and December 2017 January and February 2018	£42.00 per night (£168.00 4 nights) £84.00 weekend	£43.00 per night (£86.00 2 nights)	£44.00 per night

Additional Fees	Cost
Activities delivered (1:10 ratio)	£17.00 per person
Field Studies - Minimum of 20 students	£9.00 per person
Drama/Dance - Minimum of 20 students	£12.00 per person
Visual Arts - Minimum of 20 students	£13.00 per person
Minibuses	£45.00 half day
Parents Evening	£115.00

The prices below apply to our Oaklands Centre.

Activity sessions are delivered on a 1:12 ratio.

Daily Accommodation Fees Student & Staff	5 day course rates	Split week rates	Weekend rates
April to July 2018	£180 accommodation £120 activity sessions £15/activity session	£92 accommodation £68 activity sessions £17/activity session	£92 accommodation £60 activity sessions £15/activity session
September, October and November 2017, March 2018	£172 accommodation £120 activity sessions £15/activity session	£88 accommodation £68 activity sessions £17/activity session	£88 accommodation £60 activity sessions £15/activity session
August and December 2017 January and February 2018	£168 accommodation £108 activity sessions £13/activity session	£86 accommodation £68 activity sessions £17/activity session	£86 accommodation £52 activity sessions £13/activity session

For further information, please contact: Debbie Cottam or Jon Brookes
Email: debbie.cottam@edsential.co.uk or jon.brookes@edsential.co.uk

For more information, please visit: www.edsential.com



Duke of Edinburgh Expedition & In-school Support

The Duke of Edinburgh's Award is a voluntary, non-competitive programme of activities for anyone aged 14 -24. Edsential is the licensed organisation responsible for the delivery of the Duke of Edinburgh's Award in Cheshire West and Chester.

As a licensed organisation, we are able to offer programmes for young people, which gain public recognition and acclaim.

Doing the DofE through Edsential will give young people the opportunity to experience

new activities or develop existing skills. The DofE Centre staff will guide young people through the three progressive levels of programmes which when successfully completed lead to a Bronze, Silver or Gold Award.

What does it cost?

all costs are excluding VAT

Bronze	Price Per Person
Pre-expedition Training Day	£32
Training or Qualifying Expedition <i>2 days, 1 night</i>	£90 each
eDofE Place & Pack	£26.95
In-school support programme <i>10 sessions</i>	£60

Silver	Price Per Person
Optional Pre-Expedition Training	£32
Training or Qualifying Expedition <i>3 days, 2 nights</i>	£148 each
eDofE Place & Pack	£26.95
In-school support programme <i>10 sessions</i>	£60

Gold Option A <i>Includes a full mountain day experience</i>	Price Per Person
Optional Pre-expedition Training Day	£32
Training or Qualifying Expedition <i>4 days, 3 nights</i>	£206 each
eDofE Place & Pack	£29.95
In-school support programme <i>10 sessions</i>	£60

Gold Option B	Price Per Person
Optional Pre-expedition Training Day	£32
Training Expedition 3 days, 2 nights	£148
Qualifying Expedition 4 days, 3 nights	£206
eDofE Place & Pack	£29.95
In-school support programme 10 sessions	£60

Gold Option C <i>For students who have not completed Silver</i>	Price Per Person
Optional Pre-Expedition Day	£32
Initial Training Expedition 2 days, 1 night	£90
Training Expedition 3 days, 2 nights	£148
Qualifying Expedition 4 days, 3 nights	£206
eDofE Place & Pack	£29.95
In-school support programme 10 sessions	£60



Evolve Visits and Approvals

all costs are excluding VAT

Access to a technical Adviser for Educational visits who will advise and guide you to ensure all visits meet your responsibilities as an Employer and follow required approved practice.

Support the planning, management, monitoring and approval (if approval is provided) for your schools' Educational Visits and in particular Overseas, Residential and Adventurous visits

Evolve Website

- Regularly updated Policy, Procedures and Guidance.
- Educational Visits online advice, information, news and all downloadable resources.
- Information about visits from all schools and units (non-confidential information only)
- Contact all regular Evolve users using the messenger system

What does it cost?

Evolve Approval	Cost
Primary and Primary Special Schools <i>5 days support</i>	£300 + £1 per pupil
Secondary and Secondary Special Schools <i>5 days support</i>	£600 + £1 per pupil
Educational Visits Leader & Coordinator Training	Cost
To ensure you meet the requirements of your employer's policy for LOtC, school trips and visits	£170

*Wirral Maintained Schools please contact bethan.cooper@edsential.co.uk for Evolve service options

To purchase, please contact: Gaby Crolla or Bethan Cooper
 Email: gaby.crolla@edsential.co.uk or bethan.cooper@edsential.co.uk

Alternatively, please complete the following e-form: bookings.edsential.co.uk



School Swimming Service

all costs are excluding VAT

Committed to providing the necessary support and training required to deliver high quality swimming lessons for your pupils.

Costs include:

- All arrangements – timetable, pool hire and transport
- Cost of transport
- One designated contact for all swimming enquiries
- Approved Health and Safety management systems
- Two qualified Swimming Instructors
- One qualified Lifeguard
- Poolside hire & equipment, teaching aids
- Access to National Curriculum Teaching Programme allowing school staff to support swimming (Edsential schools only)
- Online tool for schools to measure and evaluate pupil attainment, performance and attendance
- Certificates for milestones achieved by pupils

For more information on our School swimming service and top-up Swimming please visit www.edsential.com

What does it cost?

	Cost
30 minute session <i>per pool</i>	£70
Transport <i>per return journey</i>	£60

To purchase or for further information, please contact: Carl Sutton *Assistant Lead for Health & Wellbeing*
 Email: carl.sutton@edsential.co.uk

Alternatively, please complete the following e-form to request School Swimming:
bookings.edsential.co.uk



SEND New for 2017!

all costs are excluding VAT

Developed with schools, our new SEND packages are designed to provide the necessary advice and guidance to support SENCOs and help them to ensure that the SEND statutory obligations

are met and high standards of provision are in place within school settings; ensuring all pupils have access to and achieve within a high quality and inclusive curriculum.

Consultancy and training are still available on an ad hoc basis, prices are as per the EQP offer. Bespoke packages, devised to you needs and your budget are also available.

What does it cost?

Tier 1: £500 per year

- A half termly overview of your SEND school website.
- A monthly SEND update e mail including available training courses.
- Advice and guidance by e mail or phone, and access to SEN resources and documents on line.
- A one hour Parents workshop at your location on a chosen SEND topic.
- One place at the termly Edsential SENCo cluster update.

Tier 2: £950 per year

Tier 1 plus:

- 1:1 termly SEND review/paperwork check (half day equivalent) with SENCo. Agenda to be agreed to suit best use of time for each SENCo.
- Staff or TA training (equivalent of 3 hours in total per academic year) in any aspect of SpLD, Autism or SEMH, NQT support. This could be an INSET morning or afternoon, twilights, or staff meeting

Tier 3: £1250 per year

As Tier 1 and 2 plus:

- SEND governor training (one course equivalent). If you already purchase the Edsential Governors SLA, an alternative arrangement can be discussed.
- One free place per academic year at an Edsential SEND conference

For further information or to purchase, please contact: Sue Calveley *SEND Lead*

Email: sue.calveley@edsential.co.uk

Alternatively, to purchase, please complete this e-form: bookings.edsential.co.uk

Bespoke packages can be developed.



Safeguarding

all costs are excluding VAT

Safeguarding and promoting the welfare of children and young people is a crucial responsibility of all schools, colleges and academies.

By providing training for senior staff once every two years, together with Whole School Certificated Training every three years, we ensure that key school staff are kept up to date with

current and emerging issues, so that schools meet their statutory obligations and that children are protected and feel safe in the school environment.

What does it cost?

Training	Cost
Full Day 1:1 Edsential Safeguarding Officer with school SDP	£600
Half Day 1:1 Edsential Safeguarding Officer with school Safeguarding Officer	£350 (3 hours)
Governor Training	£30 per person min 6 governors
Level 2 SDP Training Full Day	£200 per person
Level 2 SDP Half Day Refresher	£125 per person
Whole School Level 1 Safeguarding Training	£30 per person
School Safeguarding Staff Meeting	£30 per person
School Safer Recruitment Training	£200 per person
Whole School Safeguarding Audit	£1200 incl half day prep, 1 day in school and half day report
Consultancy / Case Management Support	£100 per hour
E Safety: Whole Staff "Think U Know" Training	£300 (3 hours)

For further information, please contact: Harry Kennedy *EQP Manager*
 Email: harry.kennedy@edsential.co.uk

All training can be purchased at www.edsential.com



Learning Outside the Classroom

all costs are excluding VAT

Learning outside the classroom, (LOtC), is probably the most powerful learning tool at your disposal. Our services support all schools and are designed to meet their needs beyond the role of the Employer.

We believe passionately that the range of services we offer provide an inspiring range of opportunities that contribute to raising standards in a young

person's attainment and personal development.

LOtC provides young people with first hand experiences and a real world application of knowledge and the development of a love of learning.

Progressive LOtC can raise attainment, improve behaviour and demonstrate the quality of

teaching within your school. The process of embedding LOtC produces powerful evidence to prove the effectiveness of leadership and management at a school.

Above all, it's fun and the memories for both children and staff will and can last a lifetime.

We provide progressive training opportunities for school staff so that they are able to maximise the range of individual learning experiences available. These include:

- EVOLVE
- Governor Training
- EVC Training
- Visit Leader Training
- Critical Incident Training
- Outdoor learning cards training
- In Service Training (Literacy, numeracy, science)
- NQT clusters and ITT students
- Mapping grounds for orienteering
- Forest schools
- ECARS and ITERS
- Quality badging
- School grounds development
- Outdoor activities

To view the full service price list please visit: www.edsentia.com

To purchase, please contact: Bethan Cooper
Email: bethan.cooper@edsential.co.uk

Alternatively for further information, please visit: www.edsentia.com

For further information about any service provided by Edsential, please contact us at:

Tel: 0151 541 2170

Email: hello@edsential.co.uk

Web: www.edsential.com

Edsential
Whitby Hall Lodge
Stanney Lane
Ellesmere Port
CH65 6QY



As a recognised living wage service provider Edsential offers you the opportunity to pay staff the local living wage as part of our service contract.

